

**To:** Honorable Mayor and Members of the City Council

Vicki Baker, City Manager

From: Craig Warner, Director of Finance & Budget

Kathy Miles, Finance Department Analyst

Date: September 9, 2025

**Subject:** 2025 2nd Quarter Financial Update

This financial update is a preliminary, unaudited, report for the 2nd quarter ended June 30, 2025, (two quarters, or 50% of the year), intended to inform and assist governance decisions for future planning. In total, city General Fund revenues are at 48.3% of budget and expenditures are at 46.5% of budget. The timing of certain revenue payments and expenditures are normally the biggest reasons that revenues and expenditures are below 50% at this point in the year.

The General Fund consists of resources that are available for use with greater flexibility. Therefore, this report contains information specifically to the General Fund. Future reports will build out other funds and resources that Council will find resourceful.

The information on the following pages provide insight into the monitoring of revenue and the management of expenses. This report shows information for a specific time period, and is only an indicator of how the City's finances are doing at one moment in time. Final numbers will not be known until after the annual independent audit for 2025, which will not be completed until later in 2026.

Beginning with this 2nd quarter report, all revenues that are general in nature, specifically property tax, sales tax and utility tax, will be reported in the General Fund and then transferred to the separate funds, where the money will be spent on directed services. Examples are funds that are allocated for parks and recreation, streets, police and fire pension funds, and the communications center. This change will allow the community an easier understanding and transparency of the amount of general revenues that are collected for the City and where the revenues are being spent.

#### **GENERAL FUND BY CATEGORY**

(001 & 003 - With Transfers)

		Α	s o						
		2023		2024		2025		2025	Percent
	Actual			Actual		Actual	Amended		Expended
Revenues									
Sales Tax	\$	13,839,724	\$	14,111,746	\$	13,444,920	\$	30,758,000	43.7%
Property Tax		11,948,362		12,164,724		12,556,295		22,497,871	55.8%
Utility Tax		10,903,492		10,722,169		11,785,237		21,583,567	54.6%
Intergovernmental		1,610,327		1,433,636		1,375,714		4,740,691	29.0%
Charges for Services		1,517,394		1,709,855		1,755,692		3,318,674	52.9%
Investment Interest/Amort		1,059,365		1,034,038		445,030		2,670,000	16.7%
Licenses & Permits		968,992		916,374		1,299,770		1,810,750	71.8%
Fines & Forfeitures		1,234,409		1,424,065		868,894		1,657,808	52.4%
Franchise Fees & Miscellaneous		446,625		504,535		218,384		1,603,000	13.6%
Total Revenues	\$	43,528,690	\$	44,021,142	\$	43,749,936	\$	90,640,361	48.3%
Expenditures									
Salaries & Wages	\$	22,309,113	\$	21,504,608	\$	22,002,665	\$	47,705,157	46.1%
Personnel Benefits		7,111,914		7,515,196		7,908,874		17,553,032	45.1%
Services & Charges		4,753,556		4,128,427		4,419,105		11,374,387	38.9%
Supplies, Equip & Misc		1,249,438		1,315,516		1,199,629		2,290,931	52.4%
Transfers		8,356,119		8,895,849		8,687,381		16,248,091	53.5%
Debt Service <sup>1</sup>		239,040		161,634		150,946		153,978	98.0%
Capital Outlays		407,895		44,078		_		146,000	n/a
Total Expenditures	\$	44,427,075	\$	43,565,308	\$	44,368,600	\$	95,471,576	46.5%
Net Gain/Loss		(898,385)	_	455,834	_	(618,664)	_	(4,831,215)	
General Fund Ending Balance	\$	16,542,922	\$	16,998,756	\$	16,380,092	\$	12,167,541	

Year to date revenue and expenditure categories above are mostly consistent with historical trends, significant items are noted below.

- Sales Tax revenue continues to show declining revenue. (See Sales Tax discussion on page  $\underline{4}$ ).
- Property Taxes (55.8%) show above average collections at this time of year, however, some taxpayers paid their second half taxes in April, so we are on target to meet the Amended Budget as projected.
- Investment Interest/Amortization (16.7%), is below 50% mainly due to a negative amortization, which will be adjusted at year end when final numbers are known. However, interest from investments are also currently below the Amended Budget amount.
- Licenses & Permits are well above 50% due to Single-family and Multi-family permits being up for 2025 (76) compared to 2024 (31), as of June 30, 2025.

<sup>&</sup>lt;sup>1</sup> Debt Service is generally paid in the first half of the year.

•	Franchise Fees & Other Taxes (13.6%) are below 50% due to the second quarter gambling taxes not
	yet being posted.

Note: The previous chart is inclusive of all current General Fund Sales Tax, along with all Criminal Justice Sales tax, including those funds currently in funds 153 and 303, which will be incorporated into the General Fund next year. The chart above is also inclusive of all current General Fund Property Tax, along with any Property Tax currently included in funds 131, 132, 133, 141, 154, 281, 323, 331, 346, 612 and 613, which will also be incorporated into the General Fund in 2026.

The foundation of any city government is its fiscal health. The revenues it receives, both present and projected for the future, set the stage for discussing what services to provide as well as the level of those services – including the facilities, equipment, and infrastructure, that will be needed.

For most municipalities in the State of Washington, Property Tax, Sales Tax and Utility Tax make up the bulk of the funding sources for the General Fund. This is commonly referred to as the "Three-Legged Stool" for financing cities. In the City of Yakima, these three funding sources make up \$74.8 million, or 82.6%, of the General Fund's total revenue. Therefore, these three funding sources will be reviewed in more detail.

#### Sales Tax

Sales Tax revenue collections through June 2025 are only being collected at a rate of 43.7% of the 2025 Amended Budget. Major categories that affected this change in Sales Tax were:

- Construction is down 14.7%, mainly in the residential remodeling and commercial and institutional construction categories. Given that permits sold in the 2nd quarter of 2025 are showing a marked increase, this number should improve.
- Wholesale Trade is down 10.4%, mainly in the durable goods category, continuing a trend that began in early 2024.
- Real Estate, including rentals and leasing, was down 16.3% from last year, continuing a decline that started mid-year in 2023.

Note: Revenue numbers for the numbers above are reported with a two-month delay (June numbers are from April, etc).

#### **GENERAL FUND SALES TAX HISTORY**

												% of			
	2020 2021		2021	2022			2023		2024		2025		2025	Amended	
		Actual		Actual		Actual	Actual		Actual		Actual		Amended		Budget
Jan	\$	1,817,039	\$	1,928,771	\$	2,196,846	\$	2,276,106	\$	2,365,332	\$	2,255,109	\$	2,536,572	88.9 %
Feb		2,029,248		2,245,077		2,522,674		2,513,602		2,627,050		2,568,157		2,817,237	91.2 %
Mar		1,659,472		1,893,988		1,948,108		2,091,236		2,050,201		2,003,823		2,198,626	91.1 %
Apr		1,606,124		1,743,129		1,985,727		2,096,198		2,168,204		1,896,739		2,325,172	81.6 %
May		1,685,613		2,456,405		2,458,868		2,557,361		2,448,156		2,373,896		2,625,392	90.4 %
Jun		1,711,757		2,359,078		2,322,803		2,305,220		2,452,803		2,347,196		2,630,375	89.2 %
Jul		2,011,808		2,713,124		2,364,665		2,540,587		2,452,245		_		2,629,776	— %
Aug		2,144,558		2,514,671		2,637,384		2,699,573		2,566,983		_		2,752,821	— %
Sep		2,019,371		2,318,338		2,392,044		2,445,256		2,401,196		_		2,575,032	— %
Oct		1,987,693		2,124,408		2,423,465		2,499,547		2,434,319		_		2,610,553	— %
Nov		2,188,917		2,438,936		2,481,867		2,480,283		2,511,248		_		2,693,051	— %
Dec		2,451,311		2,784,658	_	2,466,077		2,639,444		2,203,843	_		_	2,363,392	<u> </u>
Total	\$	23,312,911	\$	27,520,583	\$	28,200,528	\$	29,144,413	\$	28,681,580	\$	13,444,920	\$	30,757,999	43.7 %

Note: The chart above is inclusive of all current General Fund Sales Tax, along with all Criminal Justice Sales tax, including those funds currently in funds 153 and 303, which will be incorporated into the General Fund next year.

### **Property Tax**

Property Tax increases each year due to assessed valuations (a combination of the existing cap at 1% and new growth). The first half of property taxes are in April and the second half are due in October. Although the collection rate through June shows 55.8% of budget, this is likely due to some taxpayers paying both halves of their taxes in the first half of 2025.

#### GENERAL FUND PROPERTY TAX HISTORY

														% of	
	2020 2021 2022		2022	2023			2024		2025		2025	Α	mended		
	Actual		Actual		Actual		Actual		Actual	Actual		Amended		]	Budget
Jan	\$ 37,579	\$	86,756	\$	57,933	\$	65,431	\$	70,058	\$	64,539	\$	73,764		87.5 %
Feb	775,217		744,276		797,982		950,058		966,522		912,447		1,017,648		89.7 %
Mar	768,000		1,103,203		1,058,036		1,115,643		1,061,909		1,151,742		1,118,081		103.0 %
Apr	8,176,993		8,616,060		8,534,579		8,680,847		9,217,230		9,426,435		9,704,794		97.1 %
May	1,084,414		779,671		1,074,815		1,025,081		788,661		875,976		830,379		105.5 %
Jun	172,023		110,052		86,030		111,304		60,345		125,156		63,537		197.0 %
Jul	110,417		77,303		90,311		77,032		60,119		_		63,299		— %
Aug	126,149		89,258		86,693		106,641		109,755		_		115,561		— %
Sep	387,834		407,946		326,248		349,692		329,277		_		346,695		— %
Oct	7,243,604		6,930,241		7,409,235		7,464,717		7,870,900		_		8,287,247		— %
Nov	771,804		1,059,473		712,973		894,186		683,715		_		719,881		— %
Dec	88,845		157,354		108,241		96,620		149,099				156,986		— %
Total	\$ 19,742,879	\$	20,161,593	\$	20,343,076	\$	20,937,252	\$	21,367,590	\$	12,556,295	\$	22,497,872		55.8 %

Note: The chart above is inclusive of all current General Fund Property Tax, along with any Property Tax currently included in funds 131, 132, 133, 141, 154, 281, 323, 331, 346, 612 and 613, which will be incorporated into the General Fund next year.

# Utility Tax Utility Taxes are collected from internal sources as well as external sources for all utilities.

#### GENERAL FUND UTILITY TAX HISTORY

	2020 2021 2022			2022		2024	2025			2025		% of nended			
		Actual		Actual		Actual		Actual	Actual	Actual		A	Amended	В	udget
Jan	\$	1,722,242	\$	1,577,016	\$	1,940,540	\$	2,088,600	\$ 1,970,793	\$	2,014,386	\$	1,979,531		101.8 %
Feb		1,653,938		1,552,077		1,362,267		1,992,367	1,869,762		2,050,429		1,878,052		109.2 %
Mar		1,505,385		1,931,928		1,742,058		1,909,491	1,891,715		2,255,758		1,900,102		118.7 %
Apr		1,453,283		1,623,247		1,628,459		1,820,908	1,739,939		1,910,122		1,747,653		109.3 %
May		1,251,625		2,062,569		1,562,263		1,540,749	1,645,449		1,973,407		1,652,745		119.4 %
Jun		1,466,340		1,353,648		1,517,539		1,551,377	1,604,511		1,581,135		1,611,625		98.1 %
Jul		1,570,291		1,405,638		1,630,623		1,762,352	1,756,848		_		1,764,637		— %
Aug		1,279,524		1,841,104		1,618,170		1,903,481	1,696,867		_		1,704,391		— %
Sep		1,666,553		1,724,817		1,837,367		1,955,305	1,976,318		_		1,985,080		— %
Oct		1,611,041		1,333,007		1,702,848		1,705,149	1,713,382		_		1,720,979		— %
Nov		1,460,018		1,686,845		1,813,879		1,734,021	1,786,085		_		1,794,004		— %
Dec		1,764,404		896,575		2,040,975		1,461,754	 1,836,625		_		1,844,768		— %
Total	\$	18,404,644	\$	18,988,471	\$	20,396,988	\$	21,425,554	\$ 21,488,294	\$	11,785,237	\$	21,583,567		54.6 %

## **UTILITY RATES & REVENUES**

					2025			% of
		2023	2024		Actual		2025	Amended
	Rate	Actual	Actual	Α	As of 6/30/25		Amended	Budget
Water Utility Tax	20.0 % 5	\$ 2,304,239	\$ 2,368,774	\$	1,028,714	\$	2,355,000	43.7%
Sewer Utility Tax	20.0 %	4,855,904	4,838,313		2,457,144		4,971,000	49.4%
Refuse Utility Tax	20.0 %	1,470,316	1,530,647		755,968		1,480,337	51.1%
Storm Drainage	20.0 %	613,330	633,218		356,741		633,218	56.3%
Electric Utility Tax	20.0 %	6,292,358	6,347,121		3,866,624		6,094,000	63.4%
Private Water Utility Tax	25.0 %	1,090,645	1,240,099		372,663		1,354,000	27.5%
Gas Utility Tax	6.0 %	1,885,330	1,854,907		1,672,573		1,726,000	96.9%
Private Garbage Utility Tax	6.0 %	1,118,074	1,231,461		522,080		1,320,588	39.5%
Cable TV Utility Tax	6.0 %	591,714	509,913		229,880		606,424	37.9%
Cellular Utility Tax	6.0 %	362,155	264,570		130,049		277,000	46.9%
Telephone Utility Tax	6.0 %	628,715	515,796		300,534		601,000	50.0%
Brokered Natural Gas Util Tax	6.0 %	212,775	153,475		92,268		165,000	55.9%
Total	-	\$ 21,425,555	\$ 21,488,294	\$	11,785,238	\$	21,583,567	54.6%

### **GENERAL FUND EXPENDITURES**

Inclusive of Funds 001 & 003

		Fyne	ndi	tures as of Jı	ıne	30	2025 Amended	Percent
General Fund	_	2023	2024 2025				Budget	Exp'd
Law & Justice			_		_		 	
Legal	\$	1,167,669	\$	1,144,383	\$	1,204,698	\$ 3,089,671	39.0 %
Municipal Court		1,117,900		1,018,869		1,064,852	3,051,658	34.9 %
Indigent Defense		756,455		868,620		907,884	1,750,000	51.9 %
Public Safety								
Police		17,551,209		17,903,425		18,085,586	39,514,410	45.8 %
Fire		9,740,053		9,216,738		9,400,947	18,459,325	50.9 %
Code Administration		788,420		791,932		877,495	3,216,952	27.3 %
Subtotal Law & Justice/Public Safety		31,121,706		30,943,967		31,541,462	69,082,016	45.7 %
General Government								
City Management		329,466		455,036		280,535	678,878	41.3 %
City Council		170,457		185,761		169,606	330,622	51.3 %
City Clerk / Records		395,622		182,924		242,740	795,648	30.5 %
Human Resources		429,855		389,372		636,453	1,318,305	48.3 %
Planning		291,712		393,769		407,746	1,093,388	37.3 %
City Hall Facility		233,204		213,373		207,252	590,671	35.1 %
Economic Development		314,194		287,013		285,939	781,498	36.6 %
Information Technology		2,069,400		2,051,795		2,235,435	5,130,490	43.6 %
Finance		1,212,121		974,296		1,079,902	2,051,184	52.6 %
Purchasing		182,096		141,989		230,706	490,456	47.0 %
Engineering		518,018		484,483		401,272	1,036,878	38.7 %
Intergovernmental		98,469		124,326		120,944	161,001	75.1 %
City Service Reimbursement <sup>2</sup>		(1,295,364)		(2,158,645)		(2,158,773)	(4,317,547)	50.0 %
Subtotal General Government		4,949,250		3,725,492		4,139,757	10,141,472	40.8 %
Transfers Out		8,356,119		8,895,849		8,687,381	16,248,091	53.5 %
Transfer to funds:			Pι	ıblic Safety			\$ 3,977,023	
			Pa	arks & Recrea	atio	n	6,715,802	į
			St	reets & Traff		5,555,266	į	
							\$ 16,248,091	
Total General Fund	\$	44,427,075	\$	43,565,308	\$	44,368,600	\$ 95,471,579	46.5 %

<sup>&</sup>lt;sup>2</sup> City Service charges are required to be shown as a reimbursement of expense instead of a revenue per the State Auditor. These numbers can vary dependent upon the timing of the City Services Reimbursements and transfers out.

### **GENERAL FUND TRANSFERS**

		2023	2024	2025		
Transfer To	Fund	Actual	Actual	Amended	Source	Required Purpose
Public Safety						
Police	613	\$ 772,995	\$ 605,092	\$ 800,000	Property Tax	Police Pension
Fire	612	800,000	750,000	850,000	Property Tax	Fire Pension
Law & Justice Capital	303	120,000	120,000	120,000	.03% CJ Tax	Criminal Justice
Law & Justice Capital	333	270,979	282,431	287,023	.03% CJ Tax	Criminal Justice
Public Safety Comm	154	1,450,000	1,550,000	1,650,000	Property Tax	Dispatch Subsidy
Public Safety Comm	153	240,316	237,986	270,000	.03% CJ Tax	Criminal Justice
Subtotal Public Safety		3,654,290	3,545,509	3,977,023	•	
Other Funds						
Parks & Recreation	131	3,173,716	3,570,919	2,970,919	Property Tax	Parks Subsidy
Parks & Recreation	131	1,896,856	1,977,015	2,009,162	Utility Tax	Parks Subsidy
Streets & Traffic	141	4,400,000	4,580,000	3,130,000	Property Tax	Streets Subsidy
Aquatics Facilities	133	_	_	700,000	Property Tax	Pools Subsidy
LTGO Bond Debt	281	420,000	420,000	450,000	Property Tax	Parks Charter (YMCA)
LTGO Bond Debt	281	400,000	400,000	450,000	Property Tax	Parks Charter (SOZO)
Parks Capital	331	186,873	107,120	135,721	Property Tax	Parks Charter
Street Overlay & Recon	346	605,782	697,006	2,425,266	Property Tax	Streets Charter
Total Other Funds		11,083,227	11,752,060	12,271,068	•	
Total Transfers		\$ 14,737,517	\$ 15,297,569	\$ 16,248,091		
					•	

# GENERAL FUND EXPENDITURES WITH TRANSFERS (Inclusive of funds 001 & 003)

