Bid Documents & Specifications
For
Bid No. 11425

Tightrope Media Systems - Playback System
For
City of Yakima Community Relations (YPAC/YCTV)

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Attachment B: Tightrope System Assurance Matrix

City of Yakima/Yakima County Purchasing Division
129 North Second Street
Yakima, Washington  98901
(509) 575-6093

Release Date:
May 15, 2014
Notice to Bidders No. 11425

Notice is hereby given by the undersigned that sealed bids will be accepted in the office of the Yakima City Clerk, Yakima City Hall, 129 N. 2nd Street, Yakima, Washington 98901 until the hour of 2:00 pm, June 5, 2014, and publicly opened and read for:

Tightrope Media Systems - Playback System
For City of Yakima Community Relations (YPAC/YCTV)

Above per specifications.

Bid forms and Specifications are available in the office of the Purchasing Manager, City Hall, Yakima, Washington. 509-575-6093.

Specifications may also be obtained online at: http://www.yakimawa.gov/services/purchasing/openings/

The City of Yakima reserves the right to reject any and all bids.

Dated this 15th day of May, 2014

(Seal)

Maria Mayhue, CPPO
Senior Buyer

Publish on May 15th & 16th
INVITATION TO BID -- NOT AN ORDER

BID NO. 11425       CITY OF YAKIMA             PURCHASING DIVISION
                     129 NO. 2ND STREET        PHONE 575-6093
                     YAKIMA, WASHINGTON 98901
                     RETURN MARKED "NO BID"
                     IF YOU CANNOT BID,
                     AND REASON IN ORDER TO
                     REMAIN ON VENDOR LIST.

DATE May 15, 2014

BIDDER ________________________________

ADDRESS ________________________________

BIDS WILL BE RECEIVED

________________________________________

UNTIL 2:00 p.m., June 5, 2014

________________________________________

BID OPENING 2:00 p.m., June 5, 2014

TO BIDDER:

PLEASE QUOTE YOUR LOWEST PRICE, BEST DELIVERY DATE AND PAYMENT DISCOUNT TERMS FOR THE FOLLOWING. THE CITY RESERVES THE RIGHT TO REJECT ANY OR ALL BIDS AND TO ACCEPT ANY OR ALL ITEMS AT THE PRICE QUOTED. THE CITY INTENDS TO AWARD THIS CONTRACT WITHIN 60 CALENDAR DAYS.

BID FORM

<table>
<thead>
<tr>
<th>ITEM NO.</th>
<th>QTY</th>
<th>UNIT</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>1</td>
<td>Each</td>
<td>CBL-SVR410-VOD Tightrope Cablecast Pro Server Series 410, with VOD (Scheduling, Device Control, Media Library Database, Video Messaging Framework, requires Carousel Player, 2-RU Chassis, Unlimited Channel Exp, Dual Power Supply, VOD Software, 250G System Drive, 3TB RAID-5 media HD)</td>
</tr>
<tr>
<td>2.</td>
<td>1</td>
<td>Each</td>
<td>CBL-SX2-3121 Tightrope Cablecast SX2, TV Automation System (Automation System with Built-in multi-format Videoserver, 4TB RAID-5 Storage, 2-Output and 1-Input, MPEG-2 Encoder to 50Mbs, Composite Video &amp; SDI, Balanced Stereo Audio, add Optional Carousel Player for message system)</td>
</tr>
<tr>
<td>3.</td>
<td>1</td>
<td>Each</td>
<td>CBL-CG330-SDI Tightrope Carousel Digital Message Player for SX Servers (1-RU Chassis, acts as player for Carousel server software, SDI, composite Video outputs with Gen-lock, Composite, S-Video, HDMI inputs)</td>
</tr>
<tr>
<td>4.</td>
<td>1</td>
<td>Each</td>
<td>1616HD-3G Sierra Aspen 16x16 HD 3G HD-SDI (1 RU Panel, 16-Inputs, 16-Outputs, front panel control, embedded audio)</td>
</tr>
</tbody>
</table>

The City of Yakima Community Relations Department (YPAC/YCTV) is requesting bids to purchase a Tightrope Media Systems - Playback System.
<table>
<thead>
<tr>
<th>ITEM NO.</th>
<th>QTY</th>
<th>UNIT</th>
<th>DESCRIPTION</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>5.</td>
<td>1</td>
<td>Each</td>
<td>V-R151DP-AFSD Marshall 15” Rack Mount LCD Monitor</td>
<td>$___________</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(SD-SDI, Composite, S-Video, Component, DVI-I, and SXGA inputs)</td>
<td></td>
</tr>
<tr>
<td>6.</td>
<td>Each</td>
<td></td>
<td>BMD-HDL-AUDMON1RU Blackmagic Audio Monitor</td>
<td>$___________</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(Embedded, digital and analog sources, 1 RU, 2 Speakers)</td>
<td></td>
</tr>
<tr>
<td>7.</td>
<td>Each</td>
<td></td>
<td>RM-3270W-HD Wohler Dual 7” HD/SD-SDI Video Monitor with Embedded Audio</td>
<td>$___________</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(2x7”, loop through inputs, embedded audio metering and monitoring, built in waveform and Vectorscope, Analog or SDI A/V inputs)</td>
<td></td>
</tr>
<tr>
<td>8.</td>
<td>Each</td>
<td></td>
<td>AERO.lite Linear Acoustic Embedded Audio Loudness Controller</td>
<td>$___________</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(Audio level control for one channel of SDI embedded audio)</td>
<td></td>
</tr>
<tr>
<td>9.</td>
<td>Each</td>
<td></td>
<td>BE43 Ensemble BrightEye 43, 1x6 HD/SD-SDI Distribution Amplifier</td>
<td>$___________</td>
</tr>
<tr>
<td>10.</td>
<td>Each</td>
<td></td>
<td>BE25 Ensemble BrightEye 25, Analog A/V to SDI with TBC &amp; Embedder</td>
<td>$___________</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(Composite video and audio to Serial Digital Video, with frame sync)</td>
<td></td>
</tr>
<tr>
<td>11.</td>
<td>1</td>
<td>Each</td>
<td>TSAP-1 Turnkey System Accessory Package</td>
<td>$___________</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(System Cables, Connectors and Documentation)</td>
<td></td>
</tr>
<tr>
<td>12.</td>
<td>1</td>
<td>Each</td>
<td>SYSINT System Integration, Installation and Training</td>
<td>$___________</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>(Onsite System Integration, Installation and Training, Travel and Expenses)</td>
<td></td>
</tr>
<tr>
<td>13.</td>
<td>TBD</td>
<td>Each</td>
<td>Adapters</td>
<td>$___________</td>
</tr>
</tbody>
</table>

The existing racks are older and while today’s standard is 19 inches, the existing racks are 20 inches wide. Most of the new equipment will require an adapter to be rack mounted. Some of the current equipment is mounted with adapters, but most of the equipment rests on shelves (See Attachment A)
<table>
<thead>
<tr>
<th>ITEM NO.</th>
<th>QTY</th>
<th>UNIT</th>
<th>DESCRIPTION</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>14.</td>
<td>1</td>
<td>Each</td>
<td>Vendor will be required to remove the old equipment from the rack before installation of the new system begins. YPAC/YCTV will be using the old system until the vendor arrives to install the new equipment.</td>
<td>$___________ Please specify if “no extra charge”</td>
</tr>
<tr>
<td>15.</td>
<td>1</td>
<td>Year</td>
<td>Tightrope Media Systems Silver Assurance Package</td>
<td>$___________</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>2 year option: $___________</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>3 year option: $___________</td>
<td></td>
</tr>
<tr>
<td>15a.</td>
<td>1</td>
<td>Year</td>
<td>Tightrope Media Systems Gold Assurance Package</td>
<td>$___________</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>2 year option: $___________</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>3 year option: $___________</td>
<td></td>
</tr>
<tr>
<td>16.</td>
<td>1</td>
<td>Each</td>
<td>Bidder to enter discount off the manufacturer’s list price for purchase of any additional equipment, accessories, and services that are not specifically called out but may be required.</td>
<td>_________%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>FREIGHT/DELIVERY</th>
<th>INCLUDED</th>
</tr>
</thead>
<tbody>
<tr>
<td>FOB Destination: Yakima, WA 98902</td>
<td></td>
</tr>
</tbody>
</table>

| SUBTOTAL | $___________ |
|          |             |

| WA STATE SALES TAX – Destination Based @ 8.2% | $___________ |
|                                               |             |

<table>
<thead>
<tr>
<th>TOTAL:</th>
<th>$___________</th>
</tr>
</thead>
</table>

WE (I) WILL DELIVER COMPLETE THE ABOVE UNIT(S) WITHIN ____ DAYS FROM RECEIPT OF ORDER (ARO) AND AT PRICES AND TERMS SPECIFIED UNLESS OTHERWISE NOTED.
NON-COLLUSION DECLARATION

I, by signing the proposal, hereby declare, under penalty of perjury under the laws of the United States that the following statements are true and correct:

1. That the undersigned person(s), firm, association or corporation has (have) not, either directly or indirectly, entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free competitive bidding in connection with the project for which this proposal is submitted.

2. That by signing the signature page of this proposal, I am deemed to have signed and have agreed to the provisions of this declaration.
SIGNATURE SHEET
Bid No. 11425
Tightrope Media Systems - Playback System
For City of Yakima Community Relations

The Bidder is hereby advised that by signing this signature sheet he/she is deemed to have acknowledged all requirements contained herein.

**Receipt is hereby acknowledged of addendum(a) No. (s) _____, _____ & _____.
(If Applicable)

Prompt Payment Discount Terms: _____% Net __________

SIGNATURE OF AUTHORIZED OFFICIAL(S)

Firm Name

Address

Sign Name

Print Name

Date Signed

Phone Number

e-mail

Fax Number
I. GENERAL

A. It is the intent and purpose of these specifications to describe Tightrope Media Systems - Playback System in sufficient detail to secure bids on comparable equipment. All parts, which are necessary in order to provide a complete unit, ready for operation, shall be included in the bid and shall conform in strength, quality of workmanship and material to that which is usually provided the trade in general. Any variance from the specifications or standards of quality must be clearly pointed out in writing by the Bidder.

B. New and Unused:
All units, equipment, parts and material shall be new, unused, manufacturer's current model year and in current production. All materials shall have physical and chemical properties to withstand the intended service. Equipment design shall have sufficient excess capacity for durability and safety.

C. Best Modern Practices:
All work, including design, shall be performed and completed in accordance with the best modern practices, further, no detail necessary for safe and regular operation shall be omitted, although specific mention thereof may not be made in these specifications.

D. Exceptions:
Specifications of the equipment bid shall be equal to or better than the specifications stated herein and all exceptions to these specifications shall be so listed on a separate sheet headed "EXCEPTIONS TO THE SPECIFICATIONS". Any Bid submitted without exceptions will be required to meet every detail of these specifications regardless of cost to the Successful Bidder.

Where "NO EXCEPTIONS" are shown, none will be allowed. No exceptions will be considered that may tend to devalue the equipment or give an individual bidder who is offering a lesser item a distinct advantage.

E. Right to Award:
The City of Yakima reserves the right to make contract award on all groups of materials listed on the bid form or award based on any group or based on any combinations of groups.

F. Right to Reject/Accept:
The City of Yakima reserves the right to reject any or all bids or accept any presented which meet or exceed these specifications, and which would be in the best interest of the City and will not necessarily be bound to accept the low bid.

G. Bid Evaluation:
Evaluation of bids shall be based on cost, past experience with proposed manufacturer's service availability, parts availability, equipment design and functionalism and effect on productivity and Bidder's supporting documentation.
H. **More or Less:**
Quantities are estimated only and shall be bid on a MORE OR LESS basis. For the purpose of comparison, bids shall be made in the quantities listed in this specification. Listed quantities shall not be considered firm estimates of requirements for the year, nor shall the City be bound or limited to quantities listed. Payment will be made only for quantities actually ordered, delivered, and accepted, whether greater or less than the stated amounts.

I. **Unit Prices/FOB:**
Unit prices bid shall be net exclusive of all taxes; and must include all transportation, delivery and unloading costs fully prepaid F.O.B. destination, inside delivery.

J. **Payments:**
Vendor is to submit properly completed invoice(s) to the **City of Yakima, Accounts Payable, 129 N. 2nd Street, Yakima, WA 98901**. To insure prompt payment each invoice should cite purchase order number, bid number, description of item purchased, unit and total price, discount terms and include the Vendor's name and return remittance address. Payment will be mailed within thirty (30) days of (a) the receipt and acceptance of the equipment, (b) properly completed invoice, and (c) all papers required to be delivered with equipment.

II. **SPECIAL INSTRUCTIONS**

A. **Due Date:**
Bids shall be submitted to and date stamped by the City Clerk's Office, Yakima City Hall, 129 North 2nd Street, by 2:00 p.m. on June 5, 2014 in a sealed envelope labeled Bid No. 11425 with date of bid opening written on it. If you plan on attending the bid opening, DO NOT BRING YOUR BID WITH YOU INTO THE OPENING ROOM. It must be received and date stamped by the Clerk's Office. **FAXED OR E-MAILED BIDS WILL NOT BE ACCEPTED.**

B. **Bidder Requirements:**
- Shall be an authorized Tightrope Media Systems distributor.
- Must have a certified Tightrope trained service technician(s)/integrators available.

C. **Technical Support:**
The Vendor or manufacturer must provide technical support. This support must include before and after sale technical support to expedite deployment and minimize downtime. It is vital to the City of Yakima that the successful Bidder has a working knowledge of Tightrope Playback Systems and be able to offer "real" technical support.

D. **Warranty/Pre-delivery:**
Each piece of equipment shall carry full factory and/or manufacturer's warranty and complete pre-delivery service. Any materials, including but not limited to parts and accessories provided and labor shall carry standard warranty coverage furnished the trade in general. **Bidder to provide the following with their Bid:**
- Specify complete warranty coverage and warranty period
- Warranty exclusions
- Warranty contact information
- Written claims process
- Warranty claims forms (if applicable)
E. **Materials/Accessories Responsibility:**
The Bidder shall be responsible for all materials and workmanship in the construction of the equipment and all accessories used, whether the same are purchased from the manufacturer or a dealer.

Parts, accessories, equipment and/or components damaged during transport shall be replaced with new parts, accessories, equipment, and/or components by Vendor at no additional cost to the City of Yakima. Repair of items damaged during transport shall not be acceptable without prior approval of the City of Yakima.

F. **Delivery:**
Each Bidder is required to list on the proposal and/or Bid form the number of calendar days he expects delivery to be made at the destination, in terms of time interval, following placement of order. Time of delivery is important and will be considered in the evaluation of the Bids. Failure to include a specific number of calendar days may be sufficient grounds for rejection of Bid.

G. **Delivery Acceptance:**
Delivery will be accepted by the City of Yakima, FOB and prep included, City of Yakima YPAC/YCTV 124 S. 2rd Street, Yakima, WA 98901, between the hours of 8:00 a.m. and 3:30 p.m. Monday through Friday, ready for regular and safe operation. All equipment shall have complete pre-delivery setup and service.

Delivery of the equipment shall be coordinated by contacting Ken Crockett, at 509-249-6858, at least one (1) week prior to delivery. Expenditures and/or damages resulting from failure by Successful Bidder to comply with the specified delivery coordination requirements shall be the entire responsibility of the Successful Bidder.

H. **Regulations and Codes:**
To the extent applicable, all equipment or materials shall comply with Washington State vehicle regulations, Federal regulations, OSHA and WISHA requirements, to include EPA standards and City safety codes.

I. **Points Not Addressed:**
Bidders are encouraged to list any points not addressed in these specifications that they feel improve or enhance the operation of their units.

J. **Indemnity/Contractor's Liability Insurance:**

a) The Service Provider agrees to indemnify and save harmless the City/County, its officers, agents and employees against and from any and all actions, suits, claims, demands or liability of any character whatsoever brought or asserted for injuries to or death of any person or persons, or damages to property arising out of, result from or occurring in connection with the performance or any service hereunder.

b) The Service Provider shall take all necessary precautions in performing the work hereunder to prevent injury to persons and property.

c) Contractors Liability Insurance: The contractor shall obtain and maintain in full force and effect during the term of the contract, commercial general liability coverage with insurance carriers admitted to do business in the State of Washington. The insurance companies must carry a Best’s Rating of A- VII or better. At all times during the life of this contract, Contractor agrees to maintain, on a primary and non-contributory basis and at its sole expense, the insurance coverages, limits, and endorsements noted below. All such insurance shall not be subject to any deductible
or self-insured retention (SIR). There shall be no cancellation, material change, reduction in limits or intent not to renew the insurance coverage(s) without 30 days written notice from the contractor or its insurer(s) to City of Yakima/Yakima County. The requirements contained herein, as well as City of Yakima/Yakima County’s review or acceptance of insurance maintained by Contractor is not intended to and shall not in any manner limit or qualify the liabilities or obligations assumed by Contractor under this contract. The policies will be written on an occurrence basis, subject to the following minimum limits of liability:

<table>
<thead>
<tr>
<th>Commercial General Liability:</th>
<th>Combined Single Limit:</th>
</tr>
</thead>
<tbody>
<tr>
<td>$1,000,000 Per Occurrence</td>
<td>$2,000,000 Annual Aggregate</td>
</tr>
</tbody>
</table>

**Auto Liability:**  
Combined Single Limit: $1,000,000 Per Occurrence

The City of Yakima/Yakima County, its agents, employees, authorized volunteers; elected and appointed officials are included as Primary/Non-Contributory additional insureds.

If Contractor carries higher coverage limits, such limits shall be shown on the Certificate of Insurance and Endorsements and City of Yakima/Yakima County shall be named as an additional insured for such higher limits.

The Contractors’ insurance coverage shall be primary insurance with respect to those who are Additional Insureds under this agreement. Any insurance, self-insurance or insurance pool coverage maintained by the City/County shall be in excess of the Contractor’s insurance and shall not contribute to it.

The contractor will provide a Certificate of Insurance to the City/County as evidence of coverage. A copy of the additional insured endorsement attached to the policy will be included with the certificate. This Certificate of insurance shall be provided to the Purchasing Manager, prior to commencement of this work.

If at any time during the life of the contract or any extension, the contractor fails to maintain the required insurance in full force and effect, all work under the contract shall be discontinued immediately. Any failure to maintain the required insurance may be sufficient cause for the City/County to terminate the contract.

The contractor shall also maintain workers compensation through the State of Washington.

d) Contractor’s Waiver of Employer’s Immunity under Title 51 RCW. Contractor intends that its indemnification, defense, and hold harmless obligations set forth above in section A. shall operate with full effect regardless of any provision to the contrary in Title 51 RCW, Washington’s Industrial Insurance Act. Accordingly, to the extent necessary to fully satisfy the Contractor’s indemnification, defense, and hold harmless obligations set forth above in section A, Contractor specifically waives any immunity granted under Title 51 RCW, and specifically assumes all potential liability for actions brought by employees of the Contractor against the City/County and its officers, employees, agents, and volunteers. The parties have mutually negotiated this waiver. Contractor shall similarly require that its subcontractors, and anyone directly or indirectly employed or hired by Contractor, and anyone for whose acts Contractor may be liable in connection with its performance of this Agreement to comply with the terms of this paragraph, waive any immunity granted under Title 51.
RCW, and assume all potential liability for actions brought their respective employees. The provisions of this section shall survive the expiration or termination of this Agreement.

e) Should a court of competent jurisdiction determine that this Agreement is subject to RCW 4.24.115, then, in the event of liability for damages arising out of bodily injury to persons or damages to property caused by or resulting from the concurrent negligence of the Contractor and the City/County, its officers, officials, employees, and volunteers, the Contractor’s liability hereunder shall be only to the extent of the Contractor’s negligence.
BIDDER QUALIFICATION STATEMENT

Bidder must complete all portions of this statement before bid proposal will be considered. The following statements as to experience, equipment and general qualifications of the Bidder as submitted in conjunction with the bid proposal, as part thereof and truthfulness and accuracy of information is guaranteed by the Bidder and included in bid evaluation.

The City requires that the Bidder be a certified Tightrope Media Systems equipment distributor. Provide references of any customers for whom you have provided such equipment over the past three (3) years, for past performance evaluation.

I. Name and address of principal business office from which Contract will be administered:

__________________________________________________________________
__________________________________________________________________
__________________________________________________________________

Telephone: __________________________________

Dealer License No.: ____________________________

City Business License No.: ______________________

UBI No.: _____________________________________

DUNS No.: ____________________________________

II. Number of years Bidder has been a Tightrope Media Systems Dealer: __________

III. A. Number of similar contracts the Bidder has had: __________
    
    B. Bidder has never failed to satisfactorily perform a contract awarded to him except as follows: (Name of any and all exceptions and reasons thereof)

___________________________________________________________________
___________________________________________________________________

 aplacematad

IV. List three (3) business references for whom this equipment has been provided and installed:

1. Location and for who performed:

__________________________________________________________________
__________________________________________________________________

Phone ________________ Contact Person ___________________________

Email Address: _________________________________________________
2. Location and for who performed:

____________________________________________________________________________

____________________________________________________________________________

Phone ________________ Contact Person ____________________________

Email Address: _________________________________________________

3. Location and for who performed:

____________________________________________________________________________

____________________________________________________________________________

Phone ________________ Contact Person ____________________________

Email Address: _________________________________________________

V. Product Supportability:

1. State the number of Tightrope factory trained and / or certified employees at Vendor’s facility.

   Number of Tightrope Factory Trained employees: __________

2. State any additional details on how you intend to provide product support:

   ____________________________________________________________
   ____________________________________________________________
   ____________________________________________________________
   ____________________________________________________________
   ____________________________________________________________
These General Provisions, the Specifications, the Invitation to Bid/Quote form and any attachments, constitutes the bid document, and will be considered as one document.

1. Laws and Regulations
The contractor shall comply with all applicable laws and regulations pertaining to this contract. In addition, the contractor shall ensure that any subcontractor performing this contract shall comply with all applicable laws and regulations pertaining to this contract.

2. Acceptance
The City reserves the right to reject any or all quotations, to waive any technicalities and informalities, and to accept or reject all or any part of this quotation at prices shown. All bids/quotes must remain open for acceptance by the City for a period of at least 60 calendar days from the date of opening of the bids/quotes, unless otherwise stated.

3. Bid/Quote Submittals
Bids and quotes shall be submitted on the attached forms only. Extra pages and literature may be added to this package; however, the package shall be returned intact as received.

All prices and notations must be typewritten or written in ink, with no erasures permitted. Mistakes may be crossed out and corrections written adjacent thereto, and must be initialed in ink by person signing quotation. Verify your quotations before submission, as they cannot be withdrawn or corrected after being opened.

If applicable, unit prices for all items, all extensions, and the total amount of bid or quote must be shown. In the instance of a discrepancy between the unit price and the total price, the unit price shall govern. Any pricing, configuration, or other errors discovered after bid/quote opening or quotation due date must remain and cannot be adjusted.

4. Change Orders
Change Orders for material or services will be without effect unless issued and authorized in writing by the Purchasing Manager.

5. Quality Standards
The brand names listed indicate the standard of quality required. Brands of equal quality, performance and use will be considered, provided the offeror specifies the brand, model and other data for comparison with their bid/quote. The City of Yakima will be the sole judge for approving other brands offered as equals to the brand specified. Bidders shall indicate if they are offering alternate brands in the space below each item and must provide descriptive specifications explaining the merits of the substitute item.

6. Delivery
Time is of the essence and this order is subject to cancellation by the City of Yakima for Vendor’s failure to deliver on time. For any exception to the delivery date specified in this order, Vendor shall give prior written notification and obtain written approval from the City. The acceptance by the City of later performance with or without objection or reservation shall neither waive the City’s right to claim damages for such breach nor constitute a waiver of the requirements for the timely performance of any obligation remaining to be performed by Vendor. All quotations shall include delivery F.O.B. destination, freight pre-paid, unless otherwise stated in this “Bid Call” or “Invitation to Quote” at the designated address set forth in the proposal given to each bidder. When shipping addresses specify room identification, Vendor shall make such delivery thereto without additional charge. If the City grants specific authorization to ship goods F.O.B. Shipping Point, Vendor agrees to prepay all shipping charges, route the goods by cheapest common carrier, and bill the City as a separate item on the invoice for said charges. It is also agreed the City reserves the right, at its sole option, to refuse COD Shipments.

7. Identification
The purchase order number shall appear on all invoices, packing lists, packages, shipping notices and other written documents relating to this order. Packing lists shall be enclosed in each and every box or package shipped pursuant to this order, indicating the content therein.

8. Payment
Vendor is to submit properly completed invoice(s) and mail to: City of Yakima, Accounts Payable, 129 No. 2nd St., Yakima, WA 98901

To insure prompt payment, each invoice should cite purchase order number, bid/quote number, description of item purchased, unit and total price, discount terms and include the vendor’s name and return remittance address. Payment will be mailed within thirty (30) days of (a) the receipt and acceptance of the product or service and (b) a properly completed invoice.

9. Risk of Loss
Regardless of the F.O.B. Point specified above, Vendor agrees to bear all risk of loss, injury, or destruction of goods ordered herein which occur prior to actual physical delivery to the City, and such loss, injury, or destruction shall not release Vendor from any obligation hereunder.

10. Force Majeure
Vendor will not be responsible for delays in delivery due to acts of God, fire, Strikes, epidemics, war, riot, delay in transportation or railcar transport shortages, provided vendor notifies the Purchasing Manager immediately in writing of such pending or actual delay. Normally, in the event or any such delays (acts or God, etc.) the date of delivery will be extended for a period equal to the time lost due to the reason for delay.
11. Rejection
All goods and any services purchased in this order are subject to approval by the City. Rejection of goods or services, resulting because of nonconformity to the terms, conditions, and specifications of this order, whether held by the City or returned, will be at Vendor’s risk and expense.

12. Approximate Quantity
The quantities listed are the City’s current approximate requirements. The City of Yakima will neither be obligated by, nor restricted to, these quantities and may increase or decrease any item(s) ordered under this contract and pay according to the unit prices quoted in the Bid/Quote. If it is agreeable to both parties and prices have not changed and the same unit/materials are still available, additional units/materials may be ordered within 12 months of the signing of the original agreement.

13. Cooperative Purchasing
The Washington State Interlocal Cooperative Act RCW 39.34 provides that other governmental agencies may purchase goods or services on this solicitation or contract in accordance with the terms and prices indicated therein if all parties agree. The City does not accept any responsibility or involvement in the purchase orders or contracts issued by other public agencies.

14. Samples
Samples of items, when required, must be furnished free of expense to the City, and if not destroyed by tests will, upon request, be returned at the bidder's expense.

15. Inspection
Cost of inspection on deliveries or offers for delivery, which do not meet specifications, will be for the account of the vendor.

16. Hazardous Materials
If this order covers goods, which include hazardous chemicals, Vendor shall, at the time of product delivery, provide the City with copies of Material Safety Data Sheets for such chemicals. These sheets shall be in the form then required by applicable law or regulation. This requirement shall be in addition to whatever other requirements are imposed by law or regulation.

17. Public Disclosure
Proposals shall become the property of the City. All proposals shall be deemed a public record as defined in RCW 42.56 "Public Records.” Any proposal containing language which copyrights the proposal, declares the entire proposal to be confidential, declares that the document is the exclusive property of the Vendor, or is in any way contrary to state public disclosure laws or this RFP will be declared non-responsive and removed from consideration. Any information in the proposal that the successful Vendor desires to claim as proprietary and exempt from disclosure under the provisions of RCW 42.56 must be clearly designated as described in Section Proprietary Information. The particular exception from disclosure upon which the Vendor is making the claim and the RFP page it is found on must be identified. RFPs will not be disclosed prior to release to potential respondents. With the exception of lists of prospective Vendors, the City will not disclose RFP records until execution of the contract(s). At that time, all information about the competitive procurement will be available with the exception of: Proprietary/confidential portion(s) of the successful proposal(s), until the Vendor has an adequate opportunity to seek a court order preventing disclosure. The City will consider a Vendor's request for exemption from disclosure; however, the City will make a decision predicated upon RCW 42.56.

18. Warranties
Vendor warrants that all goods and services furnished under this order are new, conform strictly to the specifications herein, are merchantable, good workmanship, free from defect, are fit for the intended purpose of which such goods and services are ordinarily employed and if a particular purpose is stated in a Special Condition, the goods are then warranted as for that particular purpose. Vendor further warrants that no violation of any federal, state or local law, statute, rule, regulation, ordinance or order will result from the manufacturer, production, sale, shipment, installation or use of any other goods. Vendor’s warranties (and any more favorable warranties, service policies, or similar undertaking of Vendor) shall survive delivery, inspection, and acceptance of the goods or services.

19. Re-Award
When the contract is terminated by the vendor upon 30 days notice as herein provided, the City, pursuant to City ordinance, may re-award the contract to the next most responsible bidder. When a vendor is unable to supply goods and/or services to the City and is in breach of the contract, or when the contract is terminated by the City for cause as herein provided, the City reserves the right to re-award the contract to the next most responsible bidder.

20. Errors and Omissions
The City reserves the right to correct obvious ambiguities and errors in the Bidder’s proposal and to waive non-material irregularities and/or omissions. In this regard, if the unit price does not compute to the extended total price, the unit price shall govern.

21. Late Receipt of Bid/Quote Documents
Bids and/or quotations and modifications received after the exact hour and date specified for receipt of bids and/or quotations will not be considered (i.e. if bid was due by 2:00 PM, any bids received after 2:00:00 PM will be rejected).

22. Licenses
If applicable, successful vendor shall have a valid and current business license per Chapter 5.02 Section 5.02.010 of the Yakima Municipal Code covering this type of business and shall satisfy all applicable City Code provisions. Said license shall be obtained prior to the award of any contract. Inquiries as to fees, etc., should be made to the City Office of Code Administration, telephone (509) 575-6121.

In addition, Contractors are required to be registered by the State per Chapter 18.27 of the Revised Code of Washington and their registration number must be listed on the bid/quote.

23. Delivery of Unapproved Substitutions
Vendors are authorized to ship only those items ordered covered by the contract. If a review of orders placed by the City reveals that an item other than those covered by and specified in the contract have been ordered and delivered, the Purchasing Manager will take such steps as are necessary to have the item(s) returned to the contractor at no cost to the City regardless of the time lapsed between the date of delivery and discovery of the violation. Violation of this clause may result in the removal of the offending vendor's name from the City mailing list for a period of up to three (3) years.
24. "No Bids" 
Vendors who are unable to or do not wish to submit a bid and are encouraged to respond by noting their bid "NO BID" on page one of the "BID CALL" and mailing it to the City of Yakima Clerk’s Office, 129 North 2nd Street, Yakima, Washington, 98901, with the Bid/Quote due date and time written on the face of the envelope. It is the City's practice that if no response to a bid is received by a vendor after two consecutive mailings, the vendor will be deleted from our vendor's mailing list for that type of commodity item.

25. Non-Collusion 
The Bidder represents, by the submission of the Proposal, that the prices in this bid/quote are neither directly nor indirectly the result of any formal or informal agreement with another bidder.

26. Evaluation of Bid/Quote 
In the evaluation of otherwise responsible bids/quotes, the Bidder’s experience, delivery time and responsibility in performing other contracts will be considered. In addition to price, the following may be considered: 
I. The ability, capacity and skill of the bidder to perform the contract and provide the services required.
II. Whether the bidder can perform the contract or provide the services promptly, or within the time specified, without delay or interference.
III. The character, integrity, reputation, judgement, experience and efficiency of the bidder.
IV. The quality of performance of previous contracts or service.
V. The previous and existing compliance by the bidder with laws and ordinances relating to contracts or services.
VI. The sufficiency of the financial resources and ability of the bidder to perform the contract or provide the service.
VII. The quality, availability, and adaptability of the supplies or contractual services to the particular use required.
VIII. The ability of the bidder to provide future maintenance and service for the use of the subject of the contract.

27. Taxes 
The City will pay sales and use taxes imposed on goods or services acquired hereunder as required by law. The City is exempt from Federal Excise Tax. Where applicable, the City shall furnish a Federal Excise Tax Exemption certificate.

28. Non-Discrimination 
During the performance of this Agreement, Contractor shall not discriminate in violation of any applicable federal, state and/or local law or regulation on the basis of race, color, sex, religion, national origin, creed, age, marital status, disability, honorably discharged veteran or military status, pregnancy, sexual orientation, political affiliation, or the presence of any sensory, mental or physical handicap, and any other classification protected under federal, state, or local law. This provision shall include but not be limited to the following: employment, upgrading, demotion, transfer, recruitment, advertising, layoff or termination, rates of pay or other forms of compensation, selection for training, and the provision of services under this Agreement.

29. The Americans With Disabilities Act 
With regard to the services to be performed pursuant to this Agreement, Contractor agrees to comply with the Americans With Disabilities Act of 1990, 42 U.S.C. § 12101 et seq. (ADA) and its implementing regulations, and Washington State’s anti-discrimination law as contained in RCW Chapter 49.60 and its implementing regulations. The ADA provides comprehensive civil rights to individuals with disabilities in the area of employment, public accommodations, state and local government services, and telecommunications.

30. Assignment. This Agreement, or any interest herein, or claim hereunder, shall not be assigned or transferred in whole or in part by the Contractor to any other person or entity without the prior written consent of the City. In the event that such prior written consent to an assignment is granted, then the assignee shall assume all duties, obligations, and liabilities of Contractor as stated herein.

31. Termination - Convenience 
This contract may be terminated by either party by giving thirty (30) days written notice of such intent and will become effective thirty (30) days from the date such written notice is delivered to the applicable party to the contract.

32. Termination - Cause 
The City reserves the right to terminate this contract at any time, upon written notice, in the event that the services of the Contractor are deemed by the City to be unsatisfactory, or upon failure to perform any of the terms and conditions contained in this agreement. In addition to the foregoing right of termination, the City may terminate this contract, with or without cause, upon thirty (30) days written notice to Contractor.

33. Delay of an Award 
If, after bid/quote opening, administration problems threaten to delay award beyond the bidder’s acceptance period, bidders shall be requested to extend the bid/quote acceptance period. This request must be made and confirmed in writing prior to the expiration date of their bids/quotes (with consent of sureties, if any) to avoid the need to re-advertise.

34. Venue 
In the event that any litigation should arise concerning the construction or interpretation of any of the terms of the Agreement, the venue of such action of litigation shall be in the Courts of the State of Washington in and for the City of Yakima. This Agreement shall be governed by the laws of the State of Washington.

35. Defense and Indemnity Agreement 
The vendor agrees to defend, indemnify and save harmless the City, its appointed and elective officers and employees, from and against all loss or expense, including but not limited to judgements, settlements, attorney’s fees and costs by reason of any and all claims and demands upon the City, its elected or appointed officials or employees for damages because of personal or bodily injury, including death at any time resulting therefrom, sustained by any person or persons and on account to damage to property including loss of use thereof, whether such injury to persons or damage to property is due to the negligence of the Vendor, his/her subcontractors, it successor or assigns, or its or their agent, servants, or employees, The City, its appointed or elected officers, employees or their agents, except only such injury or damage as shall have been occasioned by the sole negligence of the City, its appointed or elected officials or employees. It is further provided that no liability shall attach to the City by reason of entering into this contract, except as expressly provided herein.
36. Permits
The vendor shall procure and pay for all permits and licenses necessary for the completion of the Contract, including those permits required by the City of Yakima. In the event a necessary permit is not obtained, the Vendor will not be permitted to work on items subject to said permit and any delays caused thereby will not be subject to extra compensation or extension.

37. Severability
If any term or condition of this contract or the application thereof to any person(s) or circumstances is held invalid, such invalidity shall not affect other terms, conditions or applications which can be given effect without the invalid term, condition or application. To this end, the terms and conditions of this contract are declared severable.

38. Waiver
Waiver of any breach or condition of this contract shall not be deemed a waiver of any prior or subsequent breach. No term or condition of this contract shall be held to be waived, modified or deleted except by an instrument, in writing, signed by the parties hereto.

39. Entire Agreement
This written contract represents the entire Agreement between the parties and supersedes any prior oral statements, discussions or understanding between the parties.

40. Protest Procedure
Any protest must be made in writing, signed by the protestor, and state that the vendor is submitting a formal protest. The protest shall be filed with the City of Yakima’s Purchasing Manager at 129 No. 2nd St., Yakima, WA 98901, faxed to 509-576-6394 or emailed to sue.ownby@yakimawa.gov. The protest shall clearly state the specific factual and legal ground(s) for the protest, and a description of the relief or corrective action being requested. Protests before award shall be filed five (5) days before the solicitation due date, and protests after the award shall be filed five (5) days after Award Announcement (see below for details). The following steps shall be taken in an attempt to resolve the protest with the vendor:

Step I  
Purchasing Manager and Division Manager of solicitation try resolving matter with protestor. All available facts will be considered and the City Purchasing Manager shall issue a decision. This decision shall be delivered in writing to the protesting vendor.

Step II  
If unresolved, within three (3) business days after receipt, the protest may be appealed to the Department Head by the Purchasing Manager.

Step III  
If still unresolved, within three (3) business days after receipt, the protest may be appealed to the City Manager (or his designee). The City Manager shall make a determination in writing to the vendor.

Grounds for Protest
Only protests stipulating an issue of fact concerning the following subjects shall be considered:
- A matter of bias, discrimination, conflict of interest;
- Solicitation unduly constrains competition or contains inadequate or improper criteria;
- Errors in computing score;
- Non-compliance with procedures described in the solicitation or City Policy.

Protest Determination
Each review and determination of the protest shall issue a decision that either:
- Finds the protest lacking in merit and upholds the award; or
- Finds only technical or harmless errors in the acquisition process and determines the City to be in substantial compliance and therefore reject the protest; or
- Finds merit in the protest and provides options for correction, including, but not limited to, correcting the errors and re-evaluating the bids, reissuing the bid to begin a new process, or entering in to a contract that remedies the protest finding; or
- Makes other findings and determines other courses of action as appropriate.

Timeframe
Only protests and complaints received within the required timeframe for protest action are accepted for consideration.

Award Announcement
Purchasing shall announce the successful bidder via City Website, e-mail, fax, regular mail, or by any other appropriate means. Once the announcement is released by Purchasing, the protest time frame begins. The timeframe is not based upon when the vendor received the information, but rather when the announcement is issued by Purchasing. Though every effort will by made by Purchasing to distribute the announcement to the interested vendors, Purchasing is not responsible to assure that vendors receive the announcement. It is the responsibility of the vendors to obtain the announcement from Purchasing.

Award Regardless of Protest
When a written protest against making an award is received, the award shall not be made until the matter is resolved, unless the City determines that one of the following applies:
- The supplies or services to be contracted for are urgently required;
- Delivery or performance will be unduly delayed by failure to make award promptly;
- A prompt award will otherwise be advantageous to the City.
If the award is made, the file must be documented to explain the basis for the award. Written notice of the decision to proceed shall be sent to the protestor and others who may be concerned.
The City retains the right to enter into any contract and nothing herein shall be construed to limit that authority in any manner.
41. Qualified Bids
The General Terms and Conditions and Supplemental Terms and Conditions included in this bid document will govern the performance of the work. No other terms and conditions will be accepted. Bids that are conditioned in any way, or Bids that take exception in any way to the City of Yakima’s General and Supplemental Terms and Conditions, may result in the Bid being considered non-responsive.

42. Proprietary Material Submitted
Any information contained in the bid/RFP submitted that is proprietary must be clearly designated. Marking the entire bid as proprietary will be neither accepted nor honored. If a request is made to view a vendor’s bid, the City of Yakima will comply according to the Open Public Records Act, Chapter 42.56 RCW. If any information is marked as proprietary in the proposal, such information will not be made available until the affected vendor has been given an opportunity to seek a court injunction against the requested disclosure.
Personnel Inventory Form

* To Accompany Bid Proposal *

Firm Name: __________________________ Contact: __________________________
Address: __________________________ Phone Number: __________________________
City: __________________________ State: __________________________ Zip: __________

Type of Service Provided: __________________________

Are you a certified DBE or WMBE?: YES___   NO___. If yes, what is your certification number?

#_________________________

Contractor’s Entire Work Force - if you need additional space, photocopy this section and attach it to this form.

<table>
<thead>
<tr>
<th>Occupation</th>
<th>Total Employed</th>
<th>Total Minorities</th>
<th>African American</th>
<th>Asian or Pacific Islander</th>
<th>Native American</th>
<th>Hispanic or Latino</th>
<th>Apprentice Trainee</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>M</td>
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<tr>
<td>Foremen</td>
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<tr>
<td>Clerical</td>
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<tr>
<td>Totals:</td>
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<td></td>
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</tr>
</tbody>
</table>

Goals for minorities and women employees in the contractor’s and subcontractor’s workforce are 10% combined. Contractors and subcontractors do not have to fire or lay off employees to meet these goals, however, if new employees are hired, it shall be an obligation to make a good faith effort to hire qualified minorities and women.
ATTACHMENT A

Photographs of Existing System & Rack
# System Assurance

Go beyond Tightrope’s excellent free support by adding a System Assurance contract.

Tightrope Media Systems leads the industry with the most comprehensive support system available—included for free with every system. Bring it to the next level by adding our Gold or Silver Assurance packages, which extend the hardware warranty, include free software updates for major releases, and gives you access to update assistance by our trained support technicians.

Assurance packages are purchased annually. They include all of the fantastic benefits highlighted below.

<table>
<thead>
<tr>
<th>Assurance Package</th>
<th>Registered</th>
<th>Silver</th>
<th>Gold</th>
</tr>
</thead>
<tbody>
<tr>
<td>1st Year Hardware Warranty</td>
<td>X</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>1st Year Software Warranty</td>
<td>X</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>Ninety Days Software Upgrade Warranty</td>
<td>X</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>Forum Support</td>
<td>X</td>
<td>X</td>
<td>X</td>
</tr>
<tr>
<td>Email Support</td>
<td>X</td>
<td>X</td>
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<tr>
<td>Knowledge Base Access</td>
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<td>X</td>
<td>X</td>
</tr>
<tr>
<td>Online Incident Submission</td>
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<td>X</td>
</tr>
<tr>
<td>Telephone Support</td>
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<td>X</td>
<td>X</td>
</tr>
<tr>
<td>Software Upgrades</td>
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<td></td>
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<tr>
<td>Priority Telephone Support</td>
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<tr>
<td>Upgrade Assistance</td>
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</tr>
<tr>
<td>Hardware Warranty with Priority Service</td>
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<td></td>
<td>X</td>
</tr>
</tbody>
</table>

- Gold and Silver Assurance packages purchased with new systems are available in 1, 2, and 3 year increments. Contact Tightrope Media Systems for purchasing options on existing systems.
- The Gold Assurance upgrade benefit applies only to software and does not provide for hardware upgrades.
- Silver Assurance upgrades apply to software updates only and does not provide coverage for hardware upgrades, warranty, or assistance in installing upgrades.
- Assurance packages apply to products licensed by you at the time of the package’s effective date. Important limitations apply; see a Tightrope Media Systems dealer for details.
- The definition of Tightrope’s SA policy can be found here.