



Bid Tabulation
Project: (1) Articulated Crane
Bid Opening: April 12, 2011 @ 2pm
Project No.: 11111
Contract Term: One Time Purchase
Project Manager: James Dean

[Signature]

 City Manager

AWARD AND REASON THEREFORE:		Vendor Name	Vendor Name	Vendor Name	Vendor Name	Vendor Name	Vendor Name								
I recommend award to Northend Truck Equipment, based on being lowest responsive and responsible bid received. <i>Summ Knott 05/03/11</i> BUYER / DATE		Carco Industries, Inc.	Cargotec USA, Inc.	Northend Truck Equipment	QT Equipment, Inc.	Terex Utilities	Zender's Truck & Equipment Parts & Service, Inc.								
ONE (1) TWO SECTION ARTICULATED CRANE															
No	Description	Qty.	Unit	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
1	New articulating crane	1	EA		50,984.00		35,900.00		40,557.00		49,903.00		44,685.00		47,195.00
Make/Model:		FASSI F110A.22		Hiab H099-2.3 Duo, B-boom		Palfinger PK 10000 A		IMT 10/65K2		Effer 100 2S		FASSI F110A.22			
Year:		2011				2011		2010/11		2011		2011			
Subtotal:				50,984.00		35,900.00		40,557.00		49,903.00		44,685.00		47,195.00	
8.2% WSST:				4,180.69		2,943.80		3,325.67		4,092.05		3,664.17		3,869.99	
Grand Total Base Bid:				55,164.69		38,843.80		43,882.67		53,995.05		48,349.17		51,064.99	
Payment Discount / Terms:		None		None		?		?		1% / 10 Days		None		None	
Delivery Time:		120 Days		100 Days Approximate				?		84 Days		134 Days		91 Days	
Freight FOB destination:		Included		Included		Included		Included		Included		Included		Included	
Will Vendor Share Prices?		Yes		Yes		Yes		Yes		?		Yes		Yes If all specifications are the same	
No Bids:		Briggs Equipment Equipment Sales Co., Inc. N C Machinery Professional Crane Inspections Toter													