

BOARD OF YAKIMA COUNTY COMMISSIONERS

**IN THE MATTER OF AUTHORIZING SOLE SOURCE)
PURCHASE FROM MAKOR K9 FOR YAKIMA)
COUNTY SHERIFF'S OFFICE FOR A DRUG)
DETECTION CANINE)**

RESOLUTION 249-2016

WHEREAS, R.C.W. 39.04.280 provides for the exemption from the competitive bidding requirements; and,

WHEREAS, competitive bidding requirements may be waived by the governing body of the municipality for purchases that are clearly and legitimately limited to a single source of supply and purchases involving special facilities and market conditions; and,

WHEREAS, the yearly dollar value shall not exceed \$25,000, for initial and future purchase of dogs as budgeted; and,

WHEREAS, it has come to the attention of the Board that a request for sole source purchase of Drug Detection K9 Dogs from Makor K9 are justified and necessary; and,

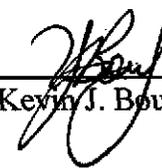
WHEREAS, Makor K9 is the only provider of the K9 Drug Detection Dogs that are put through a proprietary trademarked methodology required by the Sheriff's Office; now, therefore,

BE IT HEREBY RESOLVED by the Board of Yakima County Commissioners that the bidding requirement be, and hereby is, waived pursuant to R.C.W. 39.04.280 and that Makor K9 is hereby authorized as a sole source vendor for this type of purchase.

DONE this 12th day of July, 2016



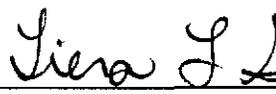
Michael D. Leita, Chairman



Kevin J. Bouchey, Commissioner

Excused

J. Rand Elliott, Commissioner
*Constituting the Board of County Commissioners
for Yakima County, Washington*

Attest: Tiera L. Girard
Clerk of the Board



City of Yakima/Yakima County



SOLE SOURCE JUSTIFICATION (revised May, 2012)

Your Name: John Durand

Your Department/Division: Sheriff

Your Phone: (509) 574-2545

Requisition Number:

Requested Vendor: MAKOR K-9

Cost Estimate (including TAX): 11,685.60

Vendor's Address: 3078 Encanto Drive, Napa, CA 94558

Vendor E-Mail & Website: Mark@makork9.com makork9.com

Vendor Contact Name: Mark Rispoli

Vendor Phone: (707)252-4600

1. What are you purchasing? Describe the product, service or system. Attach all information (Quotes, etc.): Drug Detection Canine, Breed: Springer/Cocker Spaniel, Response: Passive MAKOR K9 Enhanced™ Indication Odor: Cocaine/Meth/Heroin

2. Is this product/service available only through one vendor? NO YES

If yes, attach documentation that supports the screening process you performed to confirm. (e.g. Internet Screenshots, etc.) The training technology utilized by Makor was developed in association with Battle Born K-9 and is proprietary methodology that is trade marked.

3. Is this a one-time purchase? NO YES If NO, explain.

4. What efforts were made to assure the City/County is receiving the lowest or best price possible? Describe There are several training methods and resources for drug detection canines. You may be able to find lower cost animals but the cost of training and quality of the animal off sets any savings.

5. ARE FEDERAL FUNDS BEING USED? NO YES

If Federal Funds are being used, a Cost Price Analysis prior to requesting Sole Source MUST also be attached.

6. Below are eligible reasons for sole source. Check all boxes below that apply to your sole source situation and attach any useful documents to justify the sole source. List who you contacted, what they said and how you verified their accuracy.

Compatibility to existing City/County standard or to existing equipment, inventory, systems, data, programs or service. Describe. List efforts to find other sources (attach documentation, e.g. Internet Screenshots, etc.).

Patented product. Attach documentation to confirm propriety (patent letter, etc.) .Attached letter from vendor noting proprietary trademarked methodology.

Only authorized Service Provider, Repair and/or Warranty Services. Attach proof in writing from the MANUFACTURER (not the vendor) confirming there is only one dealer authorized to sell/service in our area. Is written certification attached? NO YES

Unique design: Requires unique features that are essential, aesthetic requirements, or not practical to match to existing design or equipment. Describe.

Delivery Date: Only one supplier can meet required delivery date: Describe why the delivery date is critical and list efforts to find other suppliers to meet the delivery date.

Special Market conditions: Can be used to purchase items at auction (RCW 39.30.045) or other items that are offered at a very favorable price and will be sold before and entity will have a chance to complete the bidding process (e.g. a flood is coming and you must obtain sandbags immediately), or only one supplier can meet required delivery date (describe why the delivery date is critical and list efforts to find other suppliers to meet the delivery date).

Other: Please describe: This vendor provides a unique and proprietary method of training for drug detection canines. The canine is imprinted with the scents that they will be trained to detect and the method used by the vendor has been trademarked and is not offered by other vendors.

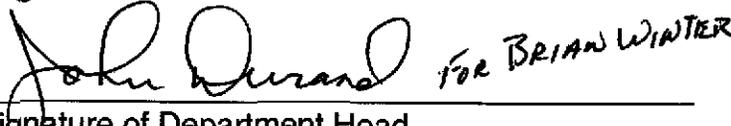
STATEMENT OF NEED:

My division's recommendation for sole source is based upon an objective review of the good/service being required and appears to be in the best interest of the City/County. I know of no conflict of interest on my part or personal involvement in any way with this request. No gratuities, favor, or compromising action have taken place. Neither has my personal familiarity with particular brands, types of equipment, materials or firms been a deciding influence on my request to sole source this purchase when there are other known suppliers to exist.



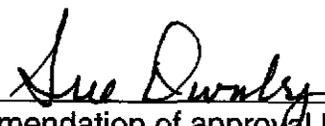
Signature of Requestor

6/28/16
Date



Signature of Department Head

6/28/16
Date



Recommendation of approval by Purchasing Mgr.

6/30/16
Date

Approval by Executive

Date

Please complete entire form and forward to Purchasing.

MAKOR

K9

3078 ENCANTO DRIVE * NAPA, CALIFORNIA * 94558 * 707.252.4600 * FAX 707.252.1300 * E-MAIL: Mark@MakorK9.com

June 28, 2016

In Re: Justification for Sole Source Purchase

Deputy Robert Tucker
Yakima County Sheriff's Office
1822 S 1st Street
Yakima, WA 98903

TO WHOM IT MAY CONCERN:

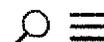
MAKOR K9 in association with Battle Born K9 have developed unique and proprietary methodology and behavior modification technology used to develop, maximize and enhance the hunting behavior of canines that are trained for any discipline of detection. Our technology coupled with low threshold scent detection focuses on teaching the canine to hunt as intently as possible in all environments.

MAKOR K9 and Battle Born K9 have a binding agreement making MAKOR K9 the only exclusive commercial vendor able to provide this technology to any end user.

On information and belief, no other canine vendor is using our methodology behavior modification technology in the training of detection canines.

Sincerely,

MARK RISPOLI/MAKOR K9



THREE ODOR DRUG DOGS



Description: Three Odor Drug Dogs

MAKOR K-9 started training non finding marijuana dogs for the U.S. Customs Service in 1995. We have specific customized and proprietary protocols to provide the very best opportunity to train and maintain your non finding marijuana detection dog, while at the same time ENHANCING the best scent behavior techniques to maximize success for all other trained odors.

Course

- **Information about training courses available upon request**

Service Dogs

Electronic Storage Detection Dogs

Three Odor Drug Dogs

Patrol Service K-9

Dual Purpose Patrol K-9

Narcotic Detection K-9

Explosive Detection K-9

SWAT K-9

Service Canine Companion

Personal & Executive Protection K-9

Specialty Detection Canines

in



MAIN MENU

Home

Service Dogs

Dogs for Sale

About

Guarantee

Contact

SERVICE DOGS

Electronic Storage Detection Dogs

Three Odor Drug Dogs

Patrol Service K-9

Dual Purpose Patrol K-9

Narcotic Detection K-9

Explosive Detection K-9

SWAT K-9

Service Canine Companion

Personal & Executive Protection K-9

Specialty Detection Canines

ADDITIONAL SERVICES

K9 Scent Discrimination

K9 Detection Law

K-9 Maintenance Training

International Imports



CONTACT US

Mark Rispoli

Mark@MakorK9.com

(707) 252-4600

FAX: 707) 252-1300

Napa, CA

Copyright © 2016 Makor K9 | Website by David Tierney

[in](#)



[f](#)

