



Bid Tabulation  
 Project: New Rifles with Trade-Ins  
 Bid Opening: January 18, 2013 @ 3:00 p.m.  
 Project No.: 11233  
 Project Manager: Chad Stephens

*Chad Stephens*  
 City Manager  
 Contract Term: *one time purchase*

**AWARD AND REASON THEREFORE:**  
 I recommend award of Schedule A, lines 1, 2, 4 & 5 to Phoenix Distributors; lines 6 & 7 to Lawmen's Shooters Supply and lines 12 & 13 to Clyde Armory based on theirs being the lowest responsive and responsible bid received. Schedule B, lines 1-5 to Phoenix Distributors based on theirs being the highest responsive and responsible and the best trade value received. Lines 3 & 14 will not be awarded. Lines 8-11 will not be awarded, based on "No Bids" received.

*Christine Pavone*  
 BUYER / DATE: 3/8/13

No.	Description	Qty.	Unit	Unit Price	Total Price								
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**SCHEDULE A**

1	Colt CQB Carbine, .223cal, Model LE6943 LE6945 Safe/Semi Only, 11.5 in 19.3in Barrel, Quad Railed Monolithic Upper, Front & Rear BUIS, Mag Pull CRT Butt Stock, VTAC Padded Sling, Cleaning Kit and (1) 30 md magazine	17	EA	1,214.47	20,645.99	NO BID		1,114.09	18,939.53	1,050.00	17,850.00	1,100.00	18,700.00
	<b>Required Info.:</b> Colt Carbine, .223 cal, Model LE6921, Safe/Semi Only, 14.5 inch Barrel, VTAC Padded Sling, Cleaning Kit and (1) 30 md Magazine			= NA*%	Discount off Mfg. List Price	= _____%		= 28%	Discount off Mfg. List Price	= 10%	Discount off Mfg. List Price	= 29%	Discount off Mfg. List Price
2	Surefire M300V Scout Lights with SR07 Tail Switches and Socketed Tail Caps	4	EA	906.47	3,625.88	NO BID		933.96	3,735.84	820.00	3,280.00	919.30	3,677.20
	<b>Required Info.:</b> = NA*%				Discount off Mfg. List Price	= _____%		= 28%	Discount off Mfg. List Price	= 10%	Discount off Mfg. List Price	= 29%	Discount off Mfg. List Price
3		21	EA	289.17	6,072.57			278.84	5,855.64	305.00	6,405.00	243.30	5,109.30

	Vendor Name	Vendor Name	Vendor Name	Vendor Name	Vendor Name	Vendor Name			
	Clyde Amnory	Larsen Firearms	Lawmen's Shooters' Supply, Inc.	Phoenix Distributors	Pro Force Law Enforcement	<b>2/14/13 Withdrew Bid</b>			
	= 35.6%	= 45%	= 35%	= 33%	= 34%	Discount off Mfg. List Price			
	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price				
4	Surefire X300 Ultra Handgun/Long Gun Light with XT07 Remote Dual Switch	312.00	6,552.00	301.10	6,323.10	309.00	6,489.00	197.14	4,139.94
	= 35.6%	= 49%	= 35%	= 33%	= 34%	Discount off Mfg. List Price			
	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price
5	Alimpoint T1 2MOA #200030	NO BID	481.79	8,190.43	505.00	8,585.00	509.29	8,657.93	
	= 30.04%	= _____%	= 30%	= 30%	= 29%	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	
	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	
<b>Sub Total Lines 1 - 5:</b>		<b>45,095.65</b>	<b>13,869.45</b>	<b>43,044.54</b>	<b>42,609.00</b>	<b>40,284.37</b>			
6	LaRue Tactical LT-660 Mount #11465	NO BID	98.77	1,679.09	NO BID	NO BID	NO BID	NO BID	
	= 30%	= _____%	= 21%	= _____%	= _____%	= _____%	= _____%	Discount off Mfg. List Price	
	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	
7	Knights Armament Micro 300 M Rear Flip Sight	NO BID	99.31	397.24	NO BID	NO BID	NO BID	NO BID	
	= _____%	= _____%	= 20%	= _____%	= _____%	= _____%	= _____%	Discount off Mfg. List Price	
	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	
8	LaRue Handguards LT15-11FL	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	
	= _____%	= _____%	= _____%	= _____%	= _____%	= _____%	= _____%	Discount off Mfg. List Price	
	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	
9	LaRue Front Sight 600-005	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	
	= _____%	= _____%	= _____%	= _____%	= _____%	= _____%	= _____%	Discount off Mfg. List Price	
	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	
10	LaRue Gas Block (Low Pro) LT202	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	
	= _____%	= _____%	= _____%	= _____%	= _____%	= _____%	= _____%	Discount off Mfg. List Price	
	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	Discount off Mfg. List Price	

	Vendor Name	Vendor Name	Vendor Name	Vendor Name	Vendor Name
	Clyde Armory	Larsen Firearms	Lawmen's Shooters' Supply, Inc.	Phoenix Distributors	Pro Force Law Enforcement <b>2/14/13 Withdrew Bid</b>
	Required Info.: = _____ %	Discount off Mfg. List Price = _____ %	Discount off Mfg. List Price = _____ %	Discount off Mfg. List Price = _____ %	Discount off Mfg. List Price = _____ %
11	Geissele Super Dynamic Trigger	<b>NO BID</b>	<b>NO BID</b>	<b>NO BID</b>	<b>NO BID</b>
	Required Info.: = _____ %	Discount off Mfg. List Price = _____ %	Discount off Mfg. List Price = _____ %	Discount off Mfg. List Price = _____ %	Discount off Mfg. List Price = _____ %
12	Mag Pul STR Carbine Stock	<b>NO BID</b>	<b>NO BID</b>	<b>NO BID</b>	<b>NO BID</b>
	Required Info.: = 26%	Discount off Mfg. List Price = _____ %	Discount off Mfg. List Price = 12%	Discount off Mfg. List Price = _____ %	Discount off Mfg. List Price = 33%
13	Leupold VX.R 1.25 - 4 x 20 mm (30mm) Patrol	<b>NO BID</b>	<b>NO BID</b>	<b>NO BID</b>	<b>NO BID</b>
	Required Info.: = 32.5%	Discount off Mfg. List Price = _____ %	Discount off Mfg. List Price = _____ %	Discount off Mfg. List Price = _____ %	Discount off Mfg. List Price = 31%
14	Burns Fast Fire III w/Pricatinn Mount - 3 MOA Dot w/45 Degree Angle Mount	<b>NO BID</b>	<b>NO BID</b>	<b>NO BID</b>	<b>NO BID</b>
	Required Info.: = _____ %	Discount off Mfg. List Price = _____ %	Discount off Mfg. List Price = _____ %	Discount off Mfg. List Price = _____ %	Discount off Mfg. List Price = 51%
<b>Grand Total Schedule A</b>		<b>48,072.11</b>	<b>13,869.45</b>	<b>45,469.51</b>	<b>42,609.00</b>
<b>Comments:</b>		CLYDE ARMORY: Line 1 - NA-Discount from list price can't be given because this is not a standard product configuration. This is a "Kit" that has to be assembled. Line 2 - NA*This is an assembly line of items from different manufacturers, not a colt part number. Line 3 - Substitute M300B-BK + SR07			
<b>NOTE: Assembly does not need to be included</b>					

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**Schedule B -- Used Trade-Ins - TO BE DESTROYED**

1	Bushmaster 11.5 inch Barrel, Safe, Semi & Full Auto, Aimpoint Comp ML 2 Red dot Scope and Sure Fire 961 Light w/dual Tail Cap and Switch Tape	6	EA	375.00	2,250.00	NO BID	NO BID	575.00	3,450.00	405.00	2,430.00	
2	Bushmaster 14.5 inch Barrel, Safe, Semi & Full Auto, Aimpoint Comp ML 2 Red dot Scope and Sure Fire 961 Light w/dual Tail Cap and Switch Tape	11	EA	375.00	4,125.00			575.00	6,325.00	405.00	4,455.00	
3	DPMS SASS .308 Rifle (with less than 200 rounds through it)	1	EA	600.00	600.00			1,400.00	1,400.00	540.00	540.00	
4	Full Auto Springfield M1A	1	EA	25.00	25.00			450.00	450.00	405.00	405.00	
5	Remington 700 Police Tactical Rifle .308	1	EA	225.00	225.00			450.00	450.00	360.00	360.00	
<b>Total Schedule B</b>				<b>7,225.00</b>				<b>12,075.00</b>		<b>8,190.00</b>		
<b>Comments:</b>				Lines 1,2,4 are the only items that need to be destroyed. Clyde Armory will receive the weapons & do the cutting & return the destroyed lower with serial #.				*See End of Bidtab for Exceptions 1, 2 & 3.				

Vendor Name	Vendor Name	Vendor Name	Vendor Name	Vendor Name
Clyde Armory	Larsen Firearms	Lawmen's Shooters' Supply, Inc.	Phoenix Distributors	Pro Force Law Enforcement 2/14/13 Withdraw Bid

**Schedule C -- Used Trade-Ins - TO BE HELD BY YPD UNTIL SOLD**

1	Bushmaster 11.5 inch Barrel, Safe, Semi & Full Auto. Airpoint Comp ML 2 Red dot Scope and Sure Fire 961 Light w/dual Tail Cap and Switch Tape	6	EA	375.00	2,250.00	NO BID	NO BID	NO BID	NO BID
2	Bushmaster 14.5 inch Barrel, Safe, Semi & Full Auto. Airpoint Comp ML 2 Red dot Scope and Sure Fire 961 Light w/dual Tail Cap and Switch Tape	11	EA	375.00	4,125.00				
3	DPMS SASS .308 Rifle (with less than 200 rounds through it)	1	EA	600.00	600.00				
4	Full Auto Springfield MIA Remington 700 Police Tactical Rifle .308	1	EA	350.00	350.00				
5		1	EA	225.00	225.00				
<b>Total Schedule C</b>				<b>7,550.00</b>					

	Vendor Name	Vendor Name	Vendor Name	Vendor Name	Vendor Name
	Clyde Armory	Larsen Firearms	Lawmen's Shooters' Supply, Inc.	Phoenix Distributors	Pro Force Law Enforcement <b>2/14/13 Withdraw Bid</b>
<b>Grand Totals of Items Awarded (Including Trade-Ins)</b>					
Total Schedule A (Items Awarded):	1,274.76	0.00	2,076.33	36,204.00	0.00
Less Trade In Awarded - Schedule B:				<b>12,075.00</b>	
Subtotal:				24,129.00	
8.2% WSST:	104.53	0.00	170.26	1,978.58	0.00
<b>Total Bids - Schedule A:</b>	<b>1,379.29</b>	<b>0.00</b>	<b>2,246.59</b>	<b>26,107.58</b>	<b>0.00</b>
<b>Grand Total of Items Awarded (Including Trade-Ins)</b>	<b>\$29,733.46</b>				
Freight FOB Destination:	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED
Delivery Time From Receipt of Order:	Approx 90 Days	45 Days		90 Days	Unknown
Prompt Payment Discount Terms Offered:	0%, Net 30	Net 30	Net 30	None	Net 30
Aknowleged Addenda 1, 2 & 3:	1, 2 & 3	No	1, 2 & 3	1, 2 & 3	1, 2 & 3

**\*EXCEPTIONS FOR Proforce Law Enforcement: (BID Withdrawn 2/14/13)**

- 1-Delivery date for firearms and accessories are unknown at this time. Manufactures are not offering these details due to the unfortunate events that have occurred in the country.
- 2-Trade-In Value for future contract years would need to be determined on a year by year basis. We are unable to provide you with a percentage at time of bid.
- 3-Proforce Law Enforcement will assist in helping provide our FED-Ex number in order to provide you with a competitive shipping rate, though it is/will be the responsibility of the agency to pay the freight for any trade weapons shipped to Proforce or their dealers.