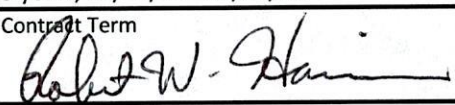




RFP TABULATION & COMPARISON SHEET

06/01/22 Amendment No. 1 Price Increase/Expansion & Upgrades, eff. 06/17/22

Project: CradlePoint Modems w/ Technical Programming Services
Bid Opening: September 9, 2019 11am
Project No.: 11914P
Contract Term: 5 Years
Department: Information Technology Services
Project Manager: Tom Sellsted, IT Services Supervising Senior Analyst

3/3/23 Amendment No. 2 Expansion & Upgrades, eff. 3/3/23
 5 years, 10/25/19 - 10/24/24
 Contract Term

 Bob Harrison, City Manager, Date

AWARD AND REASON THEREFORE:				Vendor Name							
I recommend award to RCN Communications, LLC. , based on them being the lowest responsive and responsible bid received.				Astral Communications NON RESPONSIVE		Cabledout NON RESPONSIVE		RCN Communications, LLC			
				BUYER, DATE							
Schedule I - CradlePoint Modems with Technical Programming Services - 3 Year Net Cloud Essentials											
No.	Item Description	Qty	Unit	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
1	CradlePoint IBR900 600M Modems	15	EA	\$1,040.00	\$15,600.00	\$1,698.85	\$25,482.75	\$782.00	\$11,730.00		
								\$921.99	\$13,829.85		
2	CradlePoint IBR900 1200M Modems	15	EA	\$1,160.00	\$17,400.00	\$1,698.85	\$25,482.75	\$872.00	\$13,080.00		
								\$1,028.85	\$15,432.75		
3	GL6X1AX-SF – GNSS Multi-band Antenna, Dual 4G LTE and 802.11ac MIMI Connectivity	30	EA	\$236.00	\$7,080.00	\$163.97	\$4,919.10	\$181.00	\$5,430.00		
4	Technical Programming Support	30	EA	\$55.00	\$1,650.00	\$645.85	\$19,375.50	\$25.00	\$750.00		
Subtotal:					\$41,730.00		\$75,260.10		\$30,990.00		
									\$35,442.60		
WSST: 8.2%					\$3,421.86		\$6,171.33		\$2,541.18		
WSST: 8.3%									\$2,941.74		
Totals:					\$45,151.86		\$81,431.43		\$33,531.18		
Amendment No. 1 eff. 06/17/22									\$38,384.34		
Delivery (Number of days after receipt of order):				7 Days		40 Days		15 Days			
Future Purchases & Upgrades Proposer to list either the discount off the manufacturer's list price or markup from cost for future purchases of similar wireless communication modems, peripheral equipment, accessories, and services				7.05%		2%		4.25%			

AWARD AND REASON THEREFORE:	Vendor Name			
I recommend award to <u>RCN Communications, LLC.</u> , based on them being the lowest responsive and responsible bid received.	Astral Communications NON RESPONSIVE	Cabledout NON RESPONSIVE	RCN Communications, LLC	
BUYER, DATE				
Comments:			Parsec PROSC262 WG15W Antenna	
Ratio of Lowest Proposal to Actual Proposal Cost	0.74	0.41	1.00	
Costs - 30 pts. Max	22	12	30	

Amendment No. 1 - CradlePoint Modems with Technical Programming Services - 5 Year Net Cloud Essentials

No.	Item Description	Qty	Unit	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
5	Cradlepoint IBR900 600M Modems	15	EA					\$1,136.42	\$17,046.30		
6	Cradlepoint IBR900 1200M Modems	15	EA					\$1,243.98	\$18,659.70		

\$35,706.00

Amendment No. 2 - R1900 Routers with WiFi - 5-year NetCloud Mobile Performance

No.	Item Description	Qty	Unit	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
7	R1900 Router with WiFi MB05-19005GB-GA	20	EA					\$2,094.72	\$41,894.40		
8	Cables Kit - GPSD-6-60-DW	20	EA					\$218.49	\$4,369.80		
9	Cable for APX8500 C29-5QMAP	20	EA					23.22	\$464.40		

\$46,728.60